



P-21 OPERATIONS PEER ADVISORY GROUP

**Manufacturing Growth
Through Individual Success!**

THE PARANET GROUP, INC.
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SCHEDULE A
COMPLEMENTARY
COACHING SESSION



Best in class:

Join a professional development and benchmarking group of forward thinking Operations leaders. The Group members share best practices and lessons learned in a confidential environment. Group members achieve the highest level of leadership and organizational performance through this experience.

Group Director: Nick Cray

Nick is a Management Consultant in the Madison area (Operations Excellence, LLC) specializing in the improvement of small manufacturers. Nick worked for 40 years in various manufacturing industries initially as an Engineer and then as an Operations Manager and VP of Operations. Nick's numerous business accomplishments have been realized using his skills in strategic planning, continuous improvement, and lean manufacturing principles. Nick is a skilled leader and effective communicator, and an expert at fostering teamwork, mentoring and implementing change. Nick is adept at creating a positive, respectful, problem-solving culture.

Our mission:

Enhance your operations leadership skills!

The **P21 Operations Peer Advisory Group** is comprised of small to mid-sized (100-500 employee) manufacturing-based companies that are challenged and committed to improving their operations (on the shop floor and within the administrative/office areas).

We are not just an equipment/technology-focused group, but one that understands the importance and value of creating an effective culture for improvement (people and process).

We are a group that is committed to:

- Creating a positive problem-solving, non-blaming culture
- Continuous improvement
- Personnel development (through coaching and mentoring)
- Unselfishly assisting other group member companies in an open, non-threatening, collaborative manner

Assuring our mutual success

DEEP DIVE LEARNING

We dive into each topic exploring best practices, trends, tools, and lessons learned. We benchmark our own companies and reach out to third party experts for broader learning.

2021 MEETING TOPICS

- Strategic Planning
- Goal Setting
- Lean Implementation
- S&OP
- Supply Chain Challenges
- How to Engage the Team
- Accountability
- Mentoring & Coaching

MEMBERSHIP

Although there are no contracts, many Paranet members stay throughout their careers and regard their group as a “Personal Board of Directors”.

Annual Membership includes:

- 6 - Group Meetings
- 4 - 1:1 Coaching Sessions
- 1 - Personal DiSC Assessment
- 20+ Paranet Events
- Annual Investment - \$5,400
(Most members choose to pay quarterly)